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HSBC facilitates five-year green club loan for Gamuda Land

(Ho Chi Minh City) - HSBC Bank (Viet Nam) Ltd. (HSBC Viet Nam), in collaboration with Mizuho Bank, Ltd., Sumitomo Mitsui Banking Corporation (SMBC) and United Overseas Bank (Vietnam) Limited, has announced to provide a five-year green club loan for Tam Luc Real Estate Corporation (Tam Luc), owned by a Malaysian property developer Gamuda Land.

HSBC Viet Nam served as the Coordinating Arranger, Joint Mandated Lead Arranger, Joint Green Coordinator, and Facility Agent in this deal.

With a commitment of VND3,750 billion, the loan will finance the investment and development of Eaton Park, a high-end residential project in Ho Chi Minh City. This project has received Excellence in Design for Greater Efficiencies (EDGE) green building certification by the International Finance Corporation (IFC), which requires Eaton Park to achieve a minimum of 20% savings across energy, water and embodied energy in materials¹. The Eaton Park project also aligns with the international Green Loan Principles². It reflects Tam Luc's commitment to incorporate sustainability into their real estate development.

"The transaction demonstrates HSBC's ability to structure sophisticated financial solutions like a green club loan tailored to support sustainable development", shared **Tim Evans, CEO and Head of Banking, HSBC Viet Nam**, "By leveraging our expertise and network, we empower our clients to incorporate sustainability into their business models and showcase our commitment to support businesses in their transition journey."

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HSBC has been in Viet Nam for over 150 years – the bank first opened an office in Saigon (now Ho Chi Minh City) in 1870. HSBC was the first foreign bank to launch its locally incorporated entity on 1 January 2009 as HSBC Bank (Viet Nam) Ltd. The bank's current network includes two branches and four transaction offices in Ho Chi Minh City, one branch and four transaction offices in Hanoi, and one full-service branch in Da Nang. HSBC is one of the largest foreign banks in the country in terms of investment capital, product range, and customer base.

Gamuda Land

Gamuda Land - the real estate development arm of Gamuda Berhad - a construction and infrastructure development group from Malaysia. With a strategic vision for expansion, Gamuda Land continuously seeks valuable investment opportunities, aiming to increase its

¹ [Certification - EDGE Buildings](#)

² The Green Loan Principles were jointly issued by Loan Market Association and Asia Pacific Loan Market Association.

total land bank to 3,600 hectares, with a Gross Development Value (GDV) of 13.8 billion US dollars across more than 31 township and high-rise projects in Malaysia, Vietnam, Singapore, Australia, and the United Kingdom.

Following the success of two internationally award-winning townships - Gamuda City (2007), a 274-hectare development in Hoang Mai District, Hanoi, and Celadon City (2001), an 82-hectare project in Tan Phu District, Ho Chi Minh City - Gamuda Land continues to affirm its presence with a Quick Turnaround Project (QTP) strategy and impressive business achievements from launching projects such as Artisan Park (Binh Duong), Eaton Park (Thu Duc), and The Meadow (Ho Chi Minh City).

Continuing this growth momentum, ongoing projects in Dong Nai and Hai Phong are expected to become new highlights, contributing to the realization of the mission to create sustainable, prosperous living communities - places where residents wish to stay and thrive for generations.

Eaton Park by Gamuda Land

Eaton Park is developed by Tam Luc Real Estate Corporation, a project company of Gamuda Land. The project is a mixed-use development strategically located in District 2 of Ho Chi Minh City, and spans over 3.75 hectares with 6 high-rise apartment towers totaling 2,000+ units. The development will also offer more than 100 amenities, including an ice sauna, gourmet kitchen and pickleball court amongst others.

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