



14 January 2020

Joonsuk Park appointed Head of International Subsidiary Banking in HSBC Vietnam

HSBC has appointed Joonsuk Park as Head of International Subsidiary Banking, Wholesale Banking, in HSBC Vietnam.

Prior to this, Joonsuk Park was Head of the Multinational Corporates (MNC) in HSBC Korea.

This appointment shows HSBC's strategy to pro-actively support multinational companies, especially Korean corporates that are increasing their investments in Vietnam. With Joonsuk Park on the ground, HSBC expects to deliver financial services more efficiently to Korean corporates that already have production facilities in Vietnam as well as those that are entering the market. Joonsuk Park's years of experience in Global Banking will contribute to deepening HSBC's relationships with MNC clients and deep knowledge of Korean corporates will be valuable in his new role.

Jooksuk Park joined HSBC Korea in 2006 from KPMG. After serving as Global Relationship Manager for Korean corporates and financial institutions, he took up the role of Head of Multinational Corporates in 2014 and has led the team since. He has excellent customer management skills and made significant contributions to the growth of the MNC business in Korea.

With 150 years of presence, HSBC is one of the largest international banks in Vietnam, and has a network of 14 outlets across the country including in Ho Chi Minh City, Hanoi, Danang and Binh Duong. To support MNCs doing business in this country, HSBC offers a broad range of financial services including corporate lending, trade finance, cash management and market services.

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Notes for Editors: HSBC Commercial Banking

For over 150 years we have been where the grow this, connecting customers to opportunities. Today, HSBC Commercial Banking serves around 1.7 million customers across 53 markets, ranging from small enterprises focused primarily on their home markets through to corporates operating across borders. Whether it is working capital, term loans, trade finance or payments and cash management solutions, we provide the tools and expertise that businesses need to thrive. As the cornerstone of the HSBC Group, we give businesses access to a geographic network covering more than 90% of global trade and capital flow s.

For more information, please visit: <u>www.hsbc.com/about-hsbc/structure-and-network/commercial-banking</u>

HSBC Bank (Vietnam) Ltd.

HSBC has been in Vietnam for 150 years – the bank first opened an office in Saigon (now Ho Chi Minh City) in 1870. HSBC was the first foreign bank to launch its locally incorporated entity on 1 January 2009 as HSBC Bank (Vietnam) Ltd. The bank's current network includes two branches and five transaction offices in Ho Chi Minh City, one branch and four transaction offices in Hanoi, and two full-service branches in Binh Duong and Da Nang. HSBC is one of the largest foreign banks in the country in terms of investment capital, product range, and customer base.

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