## HSBC BANK (VIETNAM) LTD. SUMMARISED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2022

SUMMARISED STATEMENT OF	FINANCIAL POSITION	
	As at 31 December	
ASSETS	2022 million VND	2021 million VND
Cash on hand	502,590	406,388
Balances with the State Bank of Vietnam	14,196,449	17,255,957
Placements with and loans to other credit institutions	110,224,228	82,443,475
Placements with other credit institutions Loans to other credit institutions	108,840,548 1,383,680	81,318,475 1,125,000
Derivatives and other financial assets	61,281	47,298
Loans to customers Loans to customers Provisions for credit losses on loans to customers	<b>62,515,074</b> 63,128,276 (613,202)	<b>54,196,467</b> 54,981,589 (785,122)
Investment securities Available-for-sales investment securities Provision for investment securities	<b>9,495,797</b> 9,495,797	8,281,131 8,285,647 (4,516)
Fixed assets Tangible fixed assets Historical cost Accumulated depreciation Intangible fixed assets Historical cost Accumulated amortisation	112,047 95,981 237,407 (141,426) 16,066 29,226 (13,160)	119,980 107,338 232,373 (125,035) 12,642 21,360 (8,718)
Other assets Other receivables Accrued interests and fees receivable	<b>1,506,709</b> 592,005 734,943	<b>950,068</b> 286,628 489,657
Deferred tax assets Other assets	21,648 158,113	20,691 153,092
TOTAL ASSETS	198,614,175	163,700,764
LIABILITIES AND EQUITY		
Placements and borrowings from other credit institutions Placements from other credit institutions	<b>2,198,482</b> 1,998,180	<b>2,180,747</b> 1,972,345
Borrowings from other credit institutions	200,302	208,402
Deposits from customers	175,516,105	146,104,221
Valuable papers issued	2,098,581	596,605
Other liabilities Fees and interests payable Other liabilities	<b>2,823,850</b> 97,556 2,726,294	<b>1,751,557</b> 37,976 1,713,581
TOTAL LIABILITIES	182,637,018	150,633,130
OWNER'S EQUITY Capital Charter capital Reserves Retained earnings Net profits for the year Retained roths of prior years TOTAL LIABILITIES AND EQUITY	15,977,157 7,528,000 7,528,000 3,514,460 4,934,697 3,145,408 1,789,289	13,067,634 7,528,000 7,528,000 2,959,388 2,580,246 1,114,920 1,465,326
OFF STATEMENT OF FINANCIAL POSITION ITEMS		
Foreign exchange transactions commitments Foreign currency purchase commitments Foreign currency sales commitments Swap transactions commitments Irevocable loan commitments Letters of credit commitments Other guarantees Other commitments Other commitments Interest and fee receivables not yet collected Bad debts written-off	42,763,347 6,314,554 6,283,251 30,165,542 2,460,218 11,139,038 9,584,994 8,975,003 137,787 527,389	52,756,092 8,411,655 8,335,636 36,008,801 2,327,532 9,451,940 8,946,037 19,951,848 227,424 471,625

	For the year ended 31 December	
	2022 million VND	2021 million VND
Interest and similar income Interest and similar expenses	5,290,420 (274,057)	2,645,013 (139,647)
Net interest income	5,016,363	2,505,366
Fees and commission income Fees and commission expenses	1,238,410 (390,358)	1,062,781 (280,015)
Net fee and commission income	848,052	782,766
Net gain from dealing in foreign currencies	1,278,367	1,058,804
Net gain from trading of held-for-trading securities	-	2,134
Net gain/(loss) from trading of investment securities	4,516	(2,159)
Other income Other expenses	199,262 (8,177)	128,836 (15,896)
Net other income	191,085	112,940
Operating expenses	(2,695,645)	(2,534,112)
Net operating profit before provisions for credit losses	4,642,738	1,925,739
Provisions for credit losses	(10,386)	(278,967)
Profit before tax	4,632,352	1,646,772
Corporate income tax – current Corporate income tax – deferred	(932,829) 957	(326,528) (8,573)
Corporate income tax	(931,872)	(335,101)
Profit after tax	3,700,480	1,311,671

SUMMARISED INCOME STATEMENT

	31 De 2022	rear ended cember
ASH FLOWS FROM OPERATING ACTIVITIES	million VND	2021 million VND
sterest and similar income received	5.048.446	2.687.999
sterest and similar expenses paid	(211.826)	(135.092)
ee and commission income received	846.887	778,949
let amount received from trading of foreign currency and securities	1.278.302	1.060.873
ther income	127.298	79.164
ecovery of debts written-off and provided for credit risks	60.189	32.858
ayments to employees and for administrative expenses	(2.575.408)	(2.519.226)
orporate income tax paid during the year	(679,132)	(344,511)
IET CASH FLOWS FROM OPERATING ACTIVITIES		
EFORE CHANGES IN CURRENT ASSETS AND WORKING CAPITAL	0.004.750	4 044 044
	3,894,756	1,641,014
hanges in operating assets		
crease in placements with and loans to other credit institutions	(258,680)	(602,000)
ecrease in trading securities	1,787,802	511,784
crease in derivatives and other financial assets	(13,983)	(32,594)
crease in loans to customers	(8,146,687)	(6,936,705)
tilisation of provision for credit losses	(182,306)	(110,351)
crease in other operating assets	(299,582)	(114,312)
hanges in operating liabilities		
crease/(decrease) in placements and borrowings from other credit institutions	17,735	(1,237,439)
crease in deposits from customers	29,411,884	34,653,598
crease in valuable papers issued	1,499,325	-
crease in other operating liabilities	576,247	18,479
IET CASH FLOWS FROM OPERATING ACTIVITIES	28,286,511	27,791,474
ASH FLOWS FROM INVESTING ACTIVITIES		
urchase of fixed assets	(36,436)	(82,300)
roceeds from the disposal of fixed asset	41	263
IET CASH FLOWS FROM INVESTING ACTIVITIES	(36,395)	(82,037)
ASH FLOWS FROM FINANCING ACTIVITIES		
rofit paid	(693,397)	-
IET CASH FLOWS FROM FINANCING ACTIVITIES	(693,397)	
IET INCREASE IN CASH AND CASH EQUIVALENTS	27,556,719	27,709,437
ASH AND CASH FOUIVALENTS AT BEGINNING OF THE YEAR		71,271,383
	98,980,820	98.980.820
ASH AND CASH EQUIVALENTS AT END OF THE YEAR	126,537,539	98,980,820

MOVEMENTS IN OWNER'S EQUITY					
	Charter capital	Reserve to supplement charter capital	Financial reserves	Retained earnings	Total
	million VND	million VND	million VND	million VND	million VND
As at 1 January 2021	7,528,000	954,673	1,807,964	2,158,723	12,449,360
Profit for the year	-		-	1,311,671	1,311,671
Profit distribution (*)	-	-	-	(693,397)	(693,397)
Appropriation to reserves		65,584	131,167	(196,751)	
As at 31 December 2021	7,528,000	1,020,257	1,939,131	2,580,246	13,067,634
Profit for the year	-	-	-	3,700,480	3,700,480
Profit distribution (**)	-			(790,957)	(790,957)
Appropriation to reserves	-	185,024	370,048	(555,072)	
As at 31 December 2022	7,528,000	1,205,281	2,309,179	4,934,697	15,977,157

(\*) The Members' Council of the Bank approved the 2020 profit distribution plan on 18 August 2021.

Accordingly, the dividend amount of VNDF983,93P million was remitted to the Parent Bank on 8 February 2022.

(\*\*)\*The Members' Council of the Bank approved the 2021 profit distribution plan on 27 July 2022.

Accordingly, the dividend amount of VND790,957 million was remitted to the Parent Bank on 21 February 2023.

EMPLOYEE'S REMUNERATION			
	2022 million VND	2021 million VND	
Total number of employees	1,284	1,302	
Employee's remuneration Total salary fund Variable salaries Other remuneration	768,841 175,540 63,021	746,745 161,983 63,523	
	1,007,402	972,251	
Average salary per employee per year Average income per employee per year	599 785	574 747	

FINANCIAL BATIOS

FINANCIAL RATIOS					
	31.12.2022 million VND, %	31.12.2021 million VND, %			
Charter capital Total assets Overdue Ioans Overdue Ioans Overdue Ioans Overdue Ioans Capital adequecy ratio Loans to deposit ratio Overdue Ioans Dalance/Total Ioan balance Overdue Ioans Dalance/Total Ioan balance Overdue Ioans Dalance/Total Ioan balance Overdue Ioans	7,528,000 198,614,175 526,351 216,730 15,22% 35,01% 0,31% 0,13% 61,78% -1,27% 256,88% 662,32%	7,528,000 163,700,764 563,408 339,004 15,45% 34,04% 0,25% 63,74% -0,97% 421,39% 474,89%			
	2022 million VND	2021 million VND			
Total deposits received Total loans disbursed Total loans collected	6,217,690,637 202,116,707 192,287,829	4,238,696,717 160,405,188 153,445,725			

The Summarised Financial Statements were approved by the Bank's Legal Representative on 21 March 2023.

INDEPENDENT AUDITOR'S REPORT ON SUMMARISED FINANCIAL STATEMENTS TO THE OWNER, THE MEMBERS' COUNCIL AND THE CHIEF EXECUTIVE OFFICER OF HSBC BANK (VIETNAM) LTD.

The Chief Executive Officer's Responsibility to the Summarised Financial Statements
The Chief Executive Officer is responsible for the preparation and the true and fair presentation of the Summarised Financial Statements in accordance with the relevant regulations on preparation and presentation of Summarised Financial Statements.

Auditor's Opinion In our opinion, the accompanying Summarised Financial Statements which were derived from the audited Financial Statements for the year ended 31 December 2022 of the Bank, are consistent, in all material respects, with audited Financial Statements, in accordance with the relevant regulations on preparation and presentation of Summarised Financial Statements.

Other matters
The Summarised Financial Statements of the Bank for the year ended 31 December 2021 were derived from the Financial Statements of the Bank for the year ended 31 December 2021 were derived from the Financial Statements of the Bank for the year ended 31 December 2021 which were auditor whose audit report dated 23 March 2022 expressed an unqualified opinion.

The independent auditor's report on Summarised Financial Statements is prepared in Vietnamese and English. Should there be any conflict between the Vietnamese and English versions, the Vietnamese version shall take precedence.





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**HSBC**