## **HSBC BANK (VIETNAM) LTD.** SUMMARY INTERIM FINANCIAL STATEMENTS FOR THE SIX-MONTH PERIOD ENDED 30 JUNE 2014

(Issued in accordance with Decision No 16/2007/QD-NHNN dated 18 April 2007 of the Governor of the State Bank of Vietnam)

	30/06/2014 VND million	31/12/20 VND millio
ASSETS		
Cash on hand	633,733	625,5
Balances with the State Bank of Vietnam	4,883,514	3,127,8
Deposits with and loans to credit institutions	36,361,525	21,698,2
Deposits	29,255,384	15,629,0
Loans	7,106,141	6,111,7
Allowances for loans to credit institutions	-	(42,4
Securities held for trading	1,656,911	1,593,5
Securities held for trading	1,656,911	1,593,5
Loans and advances to customers	29,438,777	31,596,9
Loans and advances to customers	30,012,441	32,331,4
Allowance for loans and advances to customers	(573,664)	(734,4
Investment securities	12,841,103	7,045,4
Available-for-sale securities	12,841,103	7,045,4
Fixed assets	54,763	75,6
Tangible fixed assets  Cost	54,763 241,461	75,6 302,9
Accumulated depreciation	(186,698)	(227,2
Other assets	773,829	897,4
Receivables	112.943	64,0
Accrued interest and fees receivable	500,582	574,8
Deferred tax assets	58,419	171,1
Other assets	101,885	87,3
TOTAL ASSETS	86,644,155	66,660,7
Deposits and borrowings from credit institutions Deposits Borrowings	<b>8,157,006</b> 8,157,006	<b>7,645,2</b> 9 7,612,0 33,29
Deposits from customers	67,056,493	
B 1 2	07,000,100	50,671,3
Derivatives and other financial liabilities	67,339	
Other liabilities	67,339 1,322,391	57,1
Other liabilities Accrued interest and fees payable	<b>67,339 1,322,391</b> 193,170	<b>57,1</b> <b>1,663,3</b> 256,0
Other liabilities Accrued interest and fees payable Other liabilities	67,339 1,322,391	<b>57,1 1,663,3</b> 256,0 1,342,0
Other liabilities Accrued interest and fees payable Other liabilities Provision for off-balances sheet commitments	<b>67,339 1,322,391</b> 193,170 1,129,221	<b>57,1 1,663,3</b> 256,0 1,342,0 65,2
Other liabilities Accrued interest and fees payable Other liabilities Provision for off-balances sheet commitments TOTAL LIABILITIES	<b>67,339 1,322,391</b> 193,170	<b>57,1 1,663,3</b> 256,0 1,342,0 65,2
Other liabilities Accrued interest and fees payable Other liabilities Provision for off-balances sheet commitments TOTAL LIABILITIES OWNER'S EQUITY	67,339 1,322,391 193,170 1,129,221 76,603,229	57,1 1,663,3 256,0 1,342,0 65,2 60,037,1
Other liabilities Accrued interest and fees payable Other liabilities Provision for off-balances sheet commitments TOTAL LIABILITIES OWNER'S EQUITY	67,339 1,322,391 193,170 1,129,221 76,603,229	57,1 1,663,3 256,0 1,342,0 65,2 60,037,1
Other liabilities Accrued interest and fees payable Other liabilities Provision for off-balances sheet commitments TOTAL LIABILITIES OWNER'S EQUITY Capital and reserves	67,339 1,322,391 193,170 1,129,221 76,603,229	57,1 1,663,3 256,0 1,342,0 65,2 60,037,1 6,623,6 3,000,0
Other liabilities  Accrued interest and fees payable Other liabilities Provision for off-balances sheet commitments TOTAL LIABILITIES OWNER'S EQUITY Capital and reserves Contributed capital	67,339 1,322,391 193,170 1,129,221 - 76,603,229  10,040,926 7,528,000	57,1 1,663,3 256,0 1,342,0 65,2 60,037,1 6,623,6 3,000,0 1,057,5
Other liabilities Accrued interest and fees payable Other liabilities Provision for off-balances sheet commitments TOTAL LIABILITIES OWNER'S EQUITY Capital and reserves Contributed capital Reserves Retained profits	67,339 1,322,391 193,170 1,129,221 76,603,229 10,040,926 7,528,000 1,057,579	57,1 1,663,3 256,0 1,342,0 65,2 60,037,1 6,623,6 3,000,0 1,057,5 2,566,0
Other liabilities Accrued interest and fees payable Other liabilities Provision for off-balances sheet commitments TOTAL LIABILITIES OWNER'S EQUITY Capital and reserves Contributed capital Reserves Retained profits TOTAL OWNER'S EQUITY	67,339 1,322,391 193,170 1,129,221 76,603,229 10,040,926 7,528,000 1,057,579 1,455,347	57,1 1,663,3 256,0 1,342,0 65,2 60,037,1 6,623,6 3,000,0 1,057,5 2,566,0 6,623,6
Other liabilities Accrued interest and fees payable Other liabilities Provision for off-balances sheet commitments TOTAL LIABILITIES OWNER'S EQUITY Capital and reserves Contributed capital Reserves Retained profits TOTAL OWNER'S EQUITY TOTAL LIABILITIES AND OWNER'S EQUITY	67,339 1,322,391 193,170 1,129,221	57,1 1,663,3 256,0 1,342,0 65,2 60,037,1 6,623,6 3,000,0 1,057,5 2,566,0 6,623,6
Other liabilities Accrued interest and fees payable Other liabilities Provision for off-balances sheet commitments TOTAL LIABILITIES OWNER'S EQUITY Capital and reserves Contributed capital Reserves Retained profits TOTAL OWNER'S EQUITY TOTAL LIABILITIES AND OWNER'S EQUITY OFF-BALANCE SHEET ITEMS	67,339 1,322,391 193,170 1,129,221 76,603,229 10,040,926 7,528,000 1,057,579 1,455,347 10,040,926 86,644,155	57,1 1,663,3 256,0 65,2 60,037,1 6,623,6 3,000,0 1,057,5 2,566,0 6,623,6
Other liabilities Accrued interest and fees payable Other liabilities Provision for off-balances sheet commitments TOTAL LIABILITIES OWNER'S EQUITY Capital and reserves Contributed capital Reserves Retained profits TOTAL OWNER'S EQUITY TOTAL LIABILITIES AND OWNER'S EQUITY OFF-BALANCE SHEET ITEMS CONTINGENT LIABILITIES	67,339 1,322,391 193,170 1,129,221	57,1 1,663,3 256,0 65,2 60,037,1 6,623,6 3,000,0 1,057,5 2,566,0 6,623,6 66,660,7
Other liabilities Accrued interest and fees payable Other liabilities Provision for off-balances sheet commitments TOTAL LIABILITIES OWNER'S EQUITY Capital and reserves Contributed capital Reserves Retained profits TOTAL OWNER'S EQUITY TOTAL LIABILITIES AND OWNER'S EQUITY OFF-BALANCE SHEET ITEMS CONTINGENT LIABILITIES Letters of credit	67,339 1,322,391 193,170 1,129,221 - 76,603,229  10,040,926 7,528,000 1,057,579 1,455,347 10,040,926 86,644,155  8,841,338 3,795,852	57,1 1,663,3 256,0 65,2 60,037,1 6,623,6 3,000,0 1,057,5 2,566,0 6,623,6 66,660,7
Other liabilities  Accrued interest and fees payable Other liabilities Provision for off-balances sheet commitments TOTAL LIABILITIES  OWNER'S EQUITY Capital and reserves Contributed capital Reserves Retained profits TOTAL OWNER'S EQUITY TOTAL LIABILITIES AND OWNER'S EQUITY  OFF-BALANCE SHEET ITEMS CONTINGENT LIABILITIES Letters of credit Other guarantees	67,339 1,322,391 193,170 1,129,221	57,1 1,663,3 256,0 65,2 60,037,1 6,623,6 3,000,0 1,057,5 2,566,0 6,623,6 66,660,7
Other liabilities Accrued interest and fees payable Other liabilities Provision for off-balances sheet commitments TOTAL LIABILITIES OWNER'S EQUITY Capital and reserves Contributed capital Reserves Retained profits TOTAL OWNER'S EQUITY TOTAL LIABILITIES AND OWNER'S EQUITY OFF-BALANCE SHEET ITEMS CONTINGENT LIABILITIES Letters of credit Other guarantees OTHER COMMITMENTS	67,339 1,322,391 193,170 1,129,221 76,603,229  10,040,926 7,528,000 1,057,579 1,455,347 10,040,926 86,644,155  8,841,338 3,795,852 5,045,486 15,079,383	57,1 1,663,3 256,0 65,2 60,037,1 6,623,6 3,000.0 1,057,5 2,566,0 6,623,6 66,660,7 7,161,5 2,678,1 4,483,3 14,108,3
Other liabilities  Accrued interest and fees payable Other liabilities Provision for off-balances sheet commitments TOTAL LIABILITIES  OWNER'S EQUITY Capital and reserves Contributed capital Reserves Retained profits TOTAL OWNER'S EQUITY TOTAL LIABILITIES AND OWNER'S EQUITY  OFF-BALANCE SHEET ITEMS CONTINGENT LIABILITIES Letters of credit Other guarantees	67,339 1,322,391 193,170 1,129,221	57,1: 1,663,3: 256,0 1,342,0: 65,2: 60,037,1  6,623,6: 3,000,0: 1,057,5: 2,566,0 6,623,6: 66,660,7:  7,161,5: 2,678,1 4,483,3: 14,108,3: 1,150,4
Other liabilities Accrued interest and fees payable Other liabilities Provision for off-balances sheet commitments TOTAL LIABILITIES OWNER'S EQUITY Capital and reserves Contributed capital Reserves Retained profits TOTAL OWNER'S EQUITY TOTAL LIABILITIES AND OWNER'S EQUITY TOTAL LIABILITIES AND OWNER'S EQUITY OFF-BALANCE SHEET ITEMS CONTINGENT LIABILITIES Letters of credit Other guarantees OTHER COMMITMENTS Undrawn loan commitments	67,339 1,322,391 193,170 1,129,221	57,1: 1,663,3: 256,0 1,342,0: 65,2: 60,037,1  6,623,6: 3,000,0: 1,057,5: 2,566,0: 6,623,6: 66,660,7:  7,161,5: 2,678,1: 4,483,3: 4,108,3: 1,150,4: 1,032,9:
Other liabilities Provision for off-balances sheet commitments TOTAL LIABILITIES  OWNER'S EQUITY Capital and reserves Contributed capital Reserves Retained profits  TOTAL OWNER'S EQUITY TOTAL LIABILITIES AND OWNER'S EQUITY  OFF-BALANCE SHEET ITEMS CONTINGENT LIABILITIES Letters of credit Other guarantees OTHER COMMITMENTS Undrawn loan commitments Outstanding acceptances on trade bills	67,339 1,322,391 193,170 1,129,221	50,671,3: 57,1: 1,663,3: 256,0 1,342,0. 65,2; 60,037,1  6,623,6 3,000,0 1,057,5 2,566,0 6,623,6 66,660,7:  7,161,5: 2,678,1 4,483,3: 14,108,3: 1,150,4 1,032,9 6,559,2: 4,048,8:

STATEMENT OF INCOME FOR THE SIX-MONTH PERIOD ENDED 30 JUNE 2014
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	30/06/2014 VND million	30/06/2013 VND million (Reclassified)
Interest and similar income	1,591,169	2,088,376
Interest and similar expenses	(433,599)	(612,462)
Net interest income	1,157,570	1,475,914
Fee and commission income	351,347	353,160
Fee and commission expenses	(74,038)	(84,795)
Net fee and commission income	277,309	268,365
Net gain from trading of foreign currencies	245,607	258,415
Net gain from trading of securities held-for-trading	13,828	35,447
Net gain from disposals of investment securities		23,506
Other income - net	9,119	5,371
Operating expenses	(940,950)	(864,747
Operating profit before allowance and		
provision expenses	762,483	1,202,271
Allowance and provision expenses	(40,364)	(88,154
Profit before tax	722,119	1,114,117
Income tax expense - current	(49,232)	(272,375
Income tax expense - deferred	(112,769)	(12,375
Total income tax expense	(162,001)	(284,750
Net profit after tax	560,118	829,367

STATEMENT OF CASH FLOWS FOR THE SIX-MONTH PERIOD ENDED 30 JUNE 2014 (DIRECT METHOD)			
	30/06/2014 VND million	30/06/2013 VND million (Reclassified)	
CASH FLOWS FROM OPERATING ACTIVITIES			
Interest and similar income received Interest and similar expenses paid Net fee and commission income received Net receipts from trading of foreign currencies and securities Other expenses paid Recoveries from bad debts written off Salaries and operating expenses paid Income tax paid	1,668,977 (496,505) 276,845 258,480 (143) 9,396 (1,209,976) (226,441)	2,286,028 (756,763) 264,922 303,740 (240) 5,588 (767,490) (385,335)	
Operating cash flows before changes in operating		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	
assets and liabilities	280,633	950,450	
Changes in operating assets			
(Increase)/decrease in deposits with and loans			
to credit institutions Increase in securities held-for-trading	(1,428,964)	1,604,939	
and investment securities	(5,806,588)	(1,228,479)	
Decrease/(increase) in loans and advances to customers Utilisation of allowance for loans and advances to customers	2,319,054 (312,004)	(309,501) (44,047)	
(Increase)/decrease in other assets	(47,170)	20,195	
Changes in operating liabilities			
Increase/(decrease) in deposits and borrowings from credit institutions Increase in deposits from customers Increase in derivatives and other financial liabilities Increase in other liabilities	511,714 16,385,102 10,205 191,701	(4,390,434) 1,530,441 13,632 138,972	
Net cash flows from operating activities	12,103,683	(1,713,832)	
CASH FLOWS FROM INVESTING ACTIVITIES Payments for additions of fixed assets	(5,217)	(6,915)	
Proceeds from disposals of fixed assets	(5,217)	397	
Net cash flows from investing activities	(5,217)	(6,518)	
CASH FLOWS FROM FINANCING ACTIVITIES Capital contribution	2,857,165	(507.450)	
Profits distribution		(597,453)	
Net cash flows from financing activities	2,857,165	(597,453)	
Net cash flows for the period	14,955,631	(2,317,803)	
Cash and cash equivalents at the beginning of the period	19,385,979	15,905,116	
Cash and cash equivalents at the end of the period	34,341,610	13,587,313	

FINANCIAL RATIOS				
	30/06/2014 VND million, %	31/12/2013 VND million, %		
Charter capital Total assets Capital adequacy ratio (*) Overdue loans Non-performing loans Loans to deposits ratio (*) Overdue guarantee balance/Total guarantee balance Overdue loan balance/Total loan balance Non-performing loan balance/Total loan balance Solvency ratio - next day (*) Solvency ratio - next day (*) Solvency ratio - next seven days (*)  • In VND • In EUR • In GBP • In GBP	7,528,000 86,644,155 18% 1,686,917 1,056,866 93% 0% 5,62% 5,52% 5,55% 276% 630% 889% 397%	3,000,000 66,660,761 13% 2,467,669 1,093,673 101% 0% 7.63% 3,38% 33% 219% 579% 521% 196%		
	30/06/2014 VND million	30/06/2013 VND million		
Total deposits received Total loans disbursed	797,188,597 66,441,722	725,573,109 65,970,399		
Total loans collected	68,698,834	65,875,563		

tal ratios were calculated in accordance with the provisions of Circular No. 13/2010/TT- NHNN dated 20 May 2010 ("Circular 13") issued by the State Bank of Vietnam regulating safety ratios in the operations of curcular no. 1st/2010/11-NHNN dated 2D May 2010 ("Circular 13") issued by the State Bank of Vietnam regulating safety ratios in the operations of credit institutions which was amended and supplemented by Circular No. 1920/1017T-NHNN dated 27 September 2010 issued by the State Bank of Vietnam ("Circular 19"), Circular No. 22/2011/TT-NHNN dated 3D August 2011 issued by the State Bank of Vietnam ("Circular 22") and Circular No. 32/2011/TT-NHNN dated 3D Corbor 2011 issued by the State Bank of Vietnam ("Circular 33"). Accordingly, the financial ratios and their utilisation are not designed for those who are not informed about the principles and requirements of Circular 13, Circular 19, Circular 22 and Circular 33 on calculation of financial ratios applicable to credit institutions in Vietnam.

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### KPMG INDEPENDENT AUDITORS' REVIEW REPORT ON SUMMARY INTERIM FINANCIAL STATEMENTS

HSBC Bank (Vietnam) Ltd.

The accompanying summary interim financial statements, which comprise the balance sheet as at 30 June 2014, the statements of income and cash flows for the six-month period then ended and key financial ratios, are derived from the complete reviewed interim financial statements of HSBC Bank (Vietnam) Ltd. ("the Bank") for the six-month period ended 30 June 2014. We issued an unqualified conclusion in our review report dated 27 August 2014 on the complete interim financial statements from which the accompanying summary interim financial statements are derived.

The summary interim financial statements do not contain all the disclosures required by Vietnamese Accounting Standard 27 – Interim Financial Statement, the relevant requirements of Vietnamese Accounting System for Credit Institutions stipulated by the State Bank of Vietnam and the relevant statutory requirements applicable to interim financial reporting. Reading the summary interim financial statements, therefore, is not a substitute for reading the complete interim financial statements of HSBC Bank (Vietnam) Ltd. Management's Responsibility

Management is responsible for the preparation and presentation of these summary interim financial statements in accordance with the relevant requirements on summary financial statements of Circular No. 234/2012/TT-BTC dated 28 December 2012 issued by the Ministry of Finance and the principles of preparation and presentation of summary interim financial statements generally accepted in Vietnam

Auditor's Responsibilities
Our responsibility is to issue a report on these summary interim financial statements based on our review which was conducted in accordance with Vietnamese Standard on Auditing 910 - Engagements to Review Financial Statements and the relevant requirements of Vietnamese Standard on Auditing 810 - Engagements to Reports on Summary Financial Statements.

# Conclusion

rim financial statements derived from the complete reviewed interim financial statements of HSBC Bank (Vietnam) Ltd. for the six-month period ended 30 June 2014 are not consistent, in all material respects, with those complete interim financial statements, in accordance with the relevant requirements on summary financial statements of Circular No. 234/2012/TT-BTC dated 28 December 2012 issued by the Ministry of Finance and the principles of preparation and presentation of summary financial statements generally accepted in Vietnam

> KPMG Limited's Branch in Ho Chi Minh City ing Registration Certificate No.: 4114000230 Report No: 14-01-408/1



